

Special Advertising Section

## Meyers, Harrison & Pia, LLC

### CPA Firm on the Move Leads in Valuation, Traditional Services

Mark Osara was looking to return to public accounting after four years as chief operating officer of international cosmeceutical giant N.V. Perricone, M.D., Ltd. After considering a number of offers, he chose New Haven-based Meyers, Harrison & Pia, LLC (MHP), becoming a partner in September.

"I was looking for an established, vibrant, rapidly growing firm with unique capabilities," Osara recalls. "MHP fit the bill."

Widely regarded as the top valuation firm in the Northeast, Meyers, Harrison and Pia also provides a full range of traditional accounting and tax services. The tax department has been growing at over 20 percent a year under the leadership of Randy Harrison, CPA, and the accounting and auditing practice serves a growing number of mid-market companies under the guidance of Michele Spence, CPA and Donald Clark, CPA.

The addition of Osara, who has worked in public accounting for some 20 years, will enable the firm to expand its accounting, audit and tax consulting business.

#### Nationally Recognized Valuation Experts

With nine full-time accredited business valuation professionals, MHP's valuation department is one of the deepest and most talented in the country. The firm has a depth and breadth of knowledge and experience that enable it to handle a wide variety of complex matters involving divorce, commercial litigation, employee stock ownership plans (ESOPs), and estate and gift tax valuation.



Managing Partner Mark Harrison, CPA, ABV, Esq. and Director of Valuation Services Kenneth J. Pia, Jr., CPA, ABV, ASA, CBA, CVA

Partners Mark Harrison, CPA, ABV, Esq. and Kenneth Pia Jr., CPA, ABV, ASA, CBA, CVA, are nationally recognized business valuation experts who have valued all kinds of businesses, including hard-to-value businesses like hedge funds, building a record of consistent excellence for more than 20 years. They have testified in hundreds of divorces, including

high-end cases involving celebrities and executives of *Fortune* 100 companies, throughout the U.S.

Respected for both their technical and interpersonal skills, Harrison and Pia are regularly appointed by courts to serve as impartial expert witnesses in litigation cases. In addition, they are sought-after speakers at national professional meetings. Harrison, who is both a CPA and an attorney, spoke in May to 800 divorce professionals at the National Conference on Divorce in Las Vegas, a joint conference of the American Academy of Matrimonial Attorneys and the American Institute of CPAs. The week before, he addressed the American Bar Association Family Law Conference in Washington, D.C., on the topic of executive compensation in the context of divorce.



Tax and Accounting Partners Randy Harrison, CPA; Michele Spence, CPA; and Donald Clark, CPA

#### ESOPs Are a Win-Win for Business Owners and Employees

Are you the owner of a closely held business looking to sell part of your company to your employees?

"ESOPs are a tax-motivated way to make everybody happy," says Pia, who has addressed the Connecticut Society of CPAs on succession strategies involving ESOPs three times this year alone. Meyers, Harrison & Pia regularly establishes ESOPs for companies throughout the Northeast, performing a thorough analysis of each client's unique needs prior to implementation.

#### Large-Firm Capabilities, Small-Firm Attitude

From valuation and forensic accounting to ESOPs and other traditional services – whatever your accounting needs, as an MHP client you can expect service that is both extremely competent and highly personalized. "And our exceptionally low rate of staff turnover means clients enjoy an unusual degree of continuity in their dealings with us," Harrison says. "We offer the capabilities of a mid-size to large firm, but with a small-firm mentality."

## Meyers, Harrison & Pia, LLC

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Meyers, Harrison & Pia, LLC  
also has offices in Greenwich and Glastonbury.